

11208 JOHN GALT BLVD
OMAHA, NE 68137-2364
(402) 593-0101

**2017 Order Quote for use by the Counties and Local Units of
Government in the State of Michigan that have elected to
acquire ES&S equipment under RFP #007116B0007029**

Customer P.O. #: _____

1st Election Date: To be Agreed Upon by the Parties

Estimated Delivery Date: To be Agreed Upon by the Parties

Phone Number: _____

Fax Number: _____

Customer Contact, Title: _____

County Name: Macomb County

Bill To: _____

Macomb County

40 North Main Street

Mount Clemens, MI 48043

Ship To: _____

Macomb County

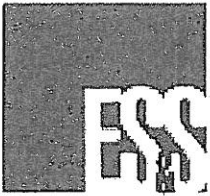
40 North Main Street

Mount Clemens, MI 48043

Item	Description	Qty	Unit Price with Discount	Total	
State Authorized Items for Purchase:					
1	Precinct Tabulator	ES&S DS200 Tabulator Includes: Plastic Ballot Box with Steel Door and e-Bin, Internal Backup Battery, Paper Roll, and 4GB USB Memory Device	337	\$4,193.00	\$1,413,041.00
2	Precinct Tabulator @ No-Charge	ES&S DS200 Tabulator Includes: Plastic Ballot Box with Steel Door and e-Bin, Internal Backup Battery, Paper Roll, and 4GB USB Memory Device	1	No-Charge	No-Charge
3	DS200 Wireless Modem	AT&T		\$249.00	
4	DS200 Wireless Modem	Sprint		\$249.00	
5	DS200 Wireless Modem	Verizon	391	\$249.00	\$97,359.00
6	Accessible Voting System	ES&S ExpressVote Includes: Soft-sided Case, Internal Backup Battery, Detachable ADA Keypad, 4GB USB Memory Device, Headphones, and Privacy Screen which attaches to the AutoMARK table.	219	\$2,697.00	\$590,643.00
7	Accessible Voting System @ No-Charge	ES&S ExpressVote Includes: Soft-sided Case, Internal Backup Battery, Detachable ADA Keypad, 4GB USB Memory Device, Headphones, and Privacy Screen which attaches to the AutoMARK table.	1	No-Charge	No-Charge
8	Full EMS	Includes: ElectionWare PYO, Election Reporting Manager, ElectionWare Results Web-Based Election Night Reporting, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility	1	\$91,432.00	\$91,432.00
9	Accumulation Only Software	Includes: Election Base Package - Reporting Only (Home, Acquire and Produce Modules), ElectionWare Results Web-Based Election Night Reporting, Automated Test Deck Creation (Michigan Specific), Media Burn, and EXP Utility		\$36,635.00	
10	AVCB Tabulator-DS200	ES&S DS200 Tabulator Includes: Plastic Ballot Box with Steel Door and e-Bin, Internal Backup Battery, Paper Roll, and 4GB USB Memory Device	52	\$4,193.00	\$218,036.00
State Authorized Items for Purchase Total					\$2,410,511.00
Total Dollar Amount Authorized by State (Based Upon State Provided Numbers for Quotes)					\$2,410,511.00

Additional Purchase Quantities to be Paid by County:

1	Precinct Tabulator	ES&S DS200 Tabulator Includes: Plastic Ballot Box with Steel Door and e-Bin, Internal Backup Battery, Paper Roll, and 4GB USB Memory Device		\$4,193.00	
2	Precinct Tabulator - Backup Unit	ES&S DS200 Tabulator Includes: Internal Backup Battery, Paper Roll, and 4GB USB Memory Device		\$3,945.00	
3	DS200 Blue Tote Bin/Ballot Storage Box	Tote Bin/Ballot Storage Box	169	\$175.00	\$29,575.00
4	DS200 Blue Tote Bin/Ballot Storage Box	Tote Bin/Ballot Storage Box (Buy One get One Free Through June 30, 2017)	169	No-Charge	No-Charge
5	Accessible Voting System	ES&S ExpressVote Includes: Soft-sided Case, Internal Backup Battery, Detachable ADA Keypad, 4GB USB Memory Device, Headphones, and Privacy Screen which attaches to the AutoMARK table.		\$2,697.00	
6	Activation Card Printer	ExpressLink Activation Card Printer		\$725.00	
7	Activation Card Printer Software	ExpressLink Software (5-Year Initial License Fee) Note: Required if not using ES&S Poll Book System		\$15,250.00	



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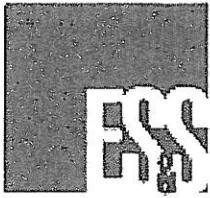
8	AVCB Tabulator-DS850	DS850 Scanner Includes: Steel Table/Cart, Dust Cover, Reports Printer, Audit Printer, UPS Battery Backup, Two (2) USB Cables, Start-Up Kit with Three (3) 8GB USB Memory Devices		\$98,487.00	
9	AVCB Tabulator-DS450	DS450 Scanner Includes: Steel Table/Cart, Dust Cover, Reports Printer, Audit Printer, UPS Battery Backup, Two (2) USB Cables, Start-Up Kit with Three (3) 8GB USB Memory Devices		\$36,416.00	
10	AVCB Tabulator-DS450	DS450 Scanner Includes: Steel Table/Cart, Dust Cover, Reports Printer, Audit Printer, UPS Battery Backup, Two (2) USB Cables, Start-Up Kit with Three (3) 8GB USB Memory Devices		\$36,416.00	Buy One, Get One Free
11	Upgrade to Full EMS	Includes: ElectionWare PYO, Election Reporting Manager, ElectionWare Results Web-Based Election Night Reporting, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility		\$54,797.00	
12	3rd Party System	EMS System Hardware for EMS software	1	\$19,192.66	\$19,192.66
13	3rd Party System Installation	3rd Party Configuration and Installation - Customer Site (Per Day)	3	\$2,300.00	\$6,900.00
14	Other				
15	DS200 Backup Units	Provided for Election use by Macomb jurisdictions for 10 year life of contract	10	\$4,193.00	No-Charge
16	ExpressVote BMD Backup Units	Provided for Election use by Macomb jurisdictions for 10 year life of contract	10	\$2,697.00	No-Charge
17	Other				
18	Discount	ES&S discounts offered	1	-\$55,667.66	(\$55,667.66)
Total Amount to be Paid by County					No-Charge
Less: Potential Excess State Funding From Above					
Estimated Net Amount to be Paid by County					No-Charge

Payment Terms: As per Contract RFP Section 8.2: Payment Methods

Warranty Period: As per Contract RFP Section 1.6: Services and Maintenance

Years Six (6) through (10) Annual Hardware and Software Maintenance and Support Fees:

1	Precinct Tabulator	DS200 Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.)	338	\$220.00	\$74,360.00
2	Accessible Voting System	ExpressVote BMD (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.)	220	\$175.00	\$38,500.00
3	AVCB Tabulator-DS200	DS200 Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.)	52	\$220.00	\$11,440.00
3	AVCB Tabulator-DS850	DS850 High Speed Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.)		\$4,941.00	
4	AVCB Tabulator-DS450	DS450 High Speed Tabulator (Silver Plan. Preventative Maintenance Once Every 24 Months and On-Site Repairs as Needed.)		\$3,173.00	
5	Full EMS	Includes: ElectionWare PYO, Election Reporting Manager, Automated Test Deck Creation (Michigan Specific), Text to Speech (English, Spanish, Bengali), and EXP Utility	1	\$20,130.00	\$20,130.00



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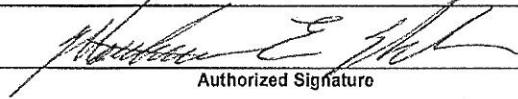
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6	Accumulation Only Software	Includes: Election Base Package - Reporting Only (Home, Acquire and Produce Modules), Automated Test Deck Creation (Michigan Specific), Media Burn, and EXP Utility		\$7,905.00	
7	Hourly Technical Support Rate	EMS Extended Service / Maintenance Hourly Technical Support Rate Option for Counties		\$215.00	
Total Annual Hardware Maintenance & Software License Fees					\$144,430.00

ELECTION SYSTEMS AND SOFTWARE, LLC



Authorized Signature

Matthew E. Nelson

Printed Name

Senior Vice President, Corporate Sales

Title

April 12, 2017

Date

COUNTY OR LOCAL UNIT OF GOVERNMENT

Authorized Signature

Printed Name

Title

Date

Trade-In Equipment:

ES&S will coordinate and pay for the pickup and transportation of the trade-in equipment from CTV's site on a date to be mutually agreed upon by the parties. Customer is responsible for preparing, packaging and palletizing the trade-in equipment for shipment. If Customer is unable or unwilling to prepare, package and palletize the trade-in equipment for shipment, ES&S will assume these responsibilities and Customer shall reimburse ES&S for all costs incurred.

Special Notes:

- Counties may distribute additional copies of the Accumulation Only Software Modules, as needed, to the Local Jurisdictions at No-Charge.
- For preventative maintenance and when service/maintenance needs require an in-person visit by an election service technician, the ES&S staff will work with counties and local jurisdictions to establish mutually agreeable timeframes and locations for repairs and preventative maintenance services.
- 60 minute performance guarantee; If any unit fails on Election Day, and ES&S fails to repair or replace an ES&S unit with 60 minutes of notification, ES&S will pay \$250.00 to Macomb County as compensation for each recorded event.
- ES&S DS450 buy one get one free offer will expire on July 1, 2017
- ES&S will price match any valid written proposal for election services to be performed in the County.
- ES&S Blue Tote Bin 2 for 1 purchase offer will expire 60 days after state approval.
- ES&S will provide two (2) drivers dedicated to Macomb County on Election Day to deliver and swap out any ES&S units that may fail. If mutually agreed, the drivers will be stationed at the county clerk's office until assistance is needed.
- ES&S Michigan/Macomb County office will be maintained for the life of the Agreement.
- ES&S will offer Macomb County a \$55,667.66 credit toward goods and services for confirming Macomb County's selection of ES&S as your vendor by April 12, 2017.
- Should the next version of ES&S software not be completed by June 30, 2018; ES&S will give Macomb County an additional credit of \$20,000.00 on July 1, 2018.
- ES&S will provide Macomb County with 10 additional USB sticks free of charge.
- ES&S will provide training as per our bidder response to Exhibit A, Section 2.6 of the RFP. All training will be provided to Macomb County and all jurisdictions at no

This Quote is submitted by the County or Local Unit of Government pursuant to that certain Contract No. _____. The Deliverables ordered under this Quote and all rights and obligations of ES&S and the Local Unit of Government shall be governed by the terms and conditions of this Contract.