

Exhibit A – Proterra Letter of Support



June 14, 2017

Mr. Blake Fannesbeck
Public Works Director
Public Works – Transit Bus
1053 Ironhorse Drive
Park City, UT 84060-1480

Subject: Letter of Commitment for Park City Transit's Low-No Program Application

Dear Mr. Fannesbeck:

Proterra Inc (Proterra) is pleased to provide this letter of commitment to Park City Transit (PCT) in support of PCT's proposed capital acquisition and deployment of zero-emission transit buses and associated charging infrastructure in response to FTA's FY2017 Low or No Emission Grant Program (Low-No Program). Proterra is excited to be part of the team assembled by PCT to support the deployment of more zero-emission buses in Park City, Utah.

PCT's proposed project will deploy seven (7) fast-charge enabled 35' Catalyst E2 zero emission battery-electric buses. The project also includes the acquisition and installation of seven (7) 120 kW plug-in chargers to fully charge the buses in the depot when not in use. Participation in the Low-No Program will help PCT further reduce emissions and lower the total cost of ownership of its transit fleet. The continued deployment of zero-emission buses by PCT is an important contribution to Park City's efforts to improve air quality and energy savings.

Proterra is especially excited about PCT's commitment to utilize the FTA-authorized battery-leasing approach for acquiring these vehicles. Leasing batteries allows PCT to spend less upfront capital funding while also shifting the risk of battery performance to Proterra for the useful life of the vehicle. Operational savings from lower maintenance and fuel costs cover the monthly lease payments for the batteries. With this project, PCT will continue to demonstrate to the transit community that battery leasing is an effective way to deploy electric buses faster with less up-front capital funds.

As the market leader of battery-electric buses in North America, Proterra brings considerable experience and reliability to the project as the bus OEM partner selected by PCT. Proterra has worked hand-in-hand with transit agencies across North America – including PCT – to deploy zero-emission battery-electric fleets to provide critical transportation services.

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The Proterra and PCT teams also provide proof that transit agencies and electric bus manufacturers can work together to configure, contract, and build buses within a short timeframe after the FTA makes the Low-No Program grant awards; with Proterra having just delivered the six (6) 40' Catalyst FC+ vehicles that were awarded less than one year ago from the FY2016 Low-No Program.

Proterra pledges its full commitment of PCT's mission to provide environmentally-friendly, Altoona-tested transportation to the citizens of Park City, Utah.

Proterra looks forward to participating with PCT on this project.

Sincerely,

Ryan Popple
President and CEO
Proterra Inc