



**DATE:** September 18, 2018  
**TO:** Port Commission  
**FROM:** Nelda Olivo, Director of Governmental Affairs  
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**Approve Consulting Services Contract with Hillco Partners not to exceed the amount of \$100,000**

**SUMMARY:** Staff seeks Port Commission approval of the Consulting Services Contract with HillCo Partners.

**BACKGROUND:** In order for the Port of Corpus Christi Authority (PCCA) to meet the needs of this port and the surrounding communities in which it is located, staff annually contracts with a number of firms to provide professional services in specific areas of expertise. HillCo Partners is a full-service public and government affair consulting firm, providing services in the area of lobbying, public policy, regulatory and communications.

The firm was founded in 1998 by Neal T. “Buddy” Jones and William J. Miller. The firm has played a pivotal role in developing public policy and shaping legislative and regulatory agendas involving critical contemporary issues. HillCo will represent the PCCA by providing lobbying services before members of the Texas Legislature and state agencies regarding the development of offshore oil terminals being proposed.

**ALTERNATIVES:** None.

**CONFORMITY TO PORT POLICY:** Meets Strategic Goal 2A to provide facilities and services to meet customer needs, Strategic Objective 2A to provide deepwater required to support maritime and industrial development. Strategic Goal 3A to build and sustain productive relationships to all stakeholders.

**EMERGENCY:** No.

**FINANCIAL IMPACT:** The fee for September 18, 2018 through September 18, 2019 will be \$100,000 plus approved reimbursable expenses.

**STAFF RECOMMENDATION:** Staff recommends approval of the consulting services contract with Hillco Partners.



**DEPARTMENTAL CLEARANCES:**

Originating Department      Governmental Affairs

Reviewed & Approved      Procurement

Legal  
Senior Staff                  Dane Bruun  
   Jarl Pedersen  
   Dennis DeVries  
   Sean Strawbridge  
   John LaRue

**LIST OF SUPPORTING DOCUMENTS: Consulting Services Contract**