Dear Customer,

Thank you for allowing Image One to be the service provider for your Canon 300II Microfilm Scanners. I regret to inform you that Canon has discontinued the production of the parts for this model. As a result Image One is no longer able to offer our Gold Level Service Agreement, which included all parts and labor because we can no longer guarantee procurement of new parts for this model. We can continue to support this equipment however with our Silver Level Service Agreement.

With the Image One Silver Level Service Agreement you will still receive the same fast and courteous service with no labor charges. Parts, as long as they are available, will be chargeable at a discount of 20% off of the list price.

I have included an invoice to continue your service coverage under the Image One Silver Level Service and a copy of the Image One Silver Level Service Agreement. If you have any questions regarding either of these please contact me.

We would like to continue to support this product for as long as possible, but we strongly recommend upgrading this unit to a newer model. Your Image One sales representative will be happy to work with you on a replacement solution and can be reached at 800-956-9000. Information on our products and services can also be found on our website at www.image-1.com.

We look forward to working with you.

Sincerely,

Katy Derenches
Image One Contract Administrator
800-956-9000 EXT. 254
katyd@image-1.com
The ScanPro 3000 microfilm scanner features a 26 megapixel camera, nearly twice the optical resolution of any microfilm scanner, which provides customers with exceptional image quality never before seen in the micrographics industry. The optical resolution is over 500dpi on a letter page and saved files are both archival-quality and small in size.

With a single click, the on-screen magnifier lets you view text and image detail at up to 800%.

ScanPro 3000®

“TURANDOT.” Beth Greenberg has entirely redirected the New York City Opera’s 1971

All other microfilm scanners®

“TURANDOT.” Beth Greenberg has entirely redirected the New York City Opera’s 1971

*actual scanned image segments
The ScanPro microfilm scanners are chosen by universities, libraries, and corporations around the world for their ease of use, performance and value. The ScanPro microfilm scanners receive high praise for their cutting-edge design and the powerful software capabilities that have revolutionized the way patrons and researchers work with microfilm.

Easy to Use

The ScanPro 3000 software is an intuitive Windows® computer application with familiar icons and text labels that reduces the learning curve for both occasional and first time users. The customizable interface keeps the tool bar simple by allowing for the selection of just the controls needed for your application. To get started, just CLICK the Film Selection Wizard to automatically set up your scanner. Then use the interactive on-screen help menu, always at your fingertips, to provide details on how to use any button control.

Performance

Small and compact, the ScanPro 3000 fits almost anywhere and it is Library Quiet™. Our patented FOCUS-Lock technology keeps your microfilm image always in focus so you can complete look ups and research quickly and efficiently. And, the combination carriers, considered the best in the industry, are easy and fast to operate and make it possible to precisely position your film image on the view screen.

Value

The ScanPro 3000 keeps the same sleek and durable design as you have come to expect from the ScanPro series. It is designed and built to stand up to the rigors of public use by incorporating heavy gauge steel throughout for long term reliability. It is not unusual to find ScanPro scanners with over 1,000,000 scans and working just like new.

The ScanPro products have a proven track record of performance and reliability backed by factory trained and certified dealers.
November 15, 2017

Antonia Rivera  
Records Manager  
Highlands County Clerk of Courts  
590 S Commerce Ave  
Sebring, FL 33870

Subject: Updated Microfilm Scanner Proposal

Dear Antonia,

Thank you for the opportunity to submit this unsolicited proposal for Image One products and services. Enclosed is a quote for: replacements for your (3) Canon 350 II microfilm scanners.

The following pages include details on the quote and several options. Feel free to reach out to me with any questions you have. We look forward to working with you on this project.

Sincerely,

Orlan Larson  
Solutions Consultant  
Image One Corporation  
(813) 769-2266  
olarson@image-1.com
Canon 350 II Replacement

Image One is the exclusive dealer for ScanPro microfilm technology in Florida. ScanPro’s are compact, reliable, fast and offer many advanced features. (We have recently installed (6) ScanPro 9000’s for the Collier County Clerk, and also have multiple units in Sarasota, Manatee and Lee Counties.) We are a certified maintenance provider for this brand and offer excellent on-site support. The same team that currently services your Canons will also take care of the ScanPro’s.

Based on my current understanding of your operation and film, the ScanPro 3000 will best meet your requirements:

**The ScanPro® 3000 26 megapixel camera has the highest camera resolution of any microfilm scanner on the market**

In addition to all the standard features offered on our ScanPro models, the ScanPro 3000 comes fully-featured with even more powerful software capabilities that will revolutionize the way patrons and researchers work with microfilm.

- 26 Megapixel Camera
- Optical Zoom 7-105x
- Ultra-High Definition Scanning
- Multi-Page Word-Searchable PDF
- One-click **AUTO-Adjust** to adjust brightness, contrast, straighten and crop — patrons call this the “magic button”
- SPOT-Edit™ live image editing so you can edit ONLY the part of the image you want
- High-Resolution, archival quality files that are small in size and easy to use
- Automatic Scanning is a desktop, automatic scanning software for 16mm, 35mm and cartridge(M) roll film. It will scan a full roll of film or a partial roll. It will straighten and crop each image as it scans and save those scans in the file format that you select and to the location that you designate. The scan speed is approximately 10 images per minute. This Automatic-Scanning software is ideal for inter library loans, e-course reserve and small projects.

A Scan is worth 1,000 words....

These scans show the ultra-high definition difference - which do you prefer?
Important Features on All Models

At e-ImageData, we are not only committed to bringing you the latest technology to handle your microfilm, we are invested in providing the most superior standard features available. Whether it’s our PRECISION-Guide rollers that tightly control the microfilm’s side-to-side to movement, ensuring the most precise film control while searching for your image or our customizable Film Selection Wizard that allows you to automatically set up your scanner with just one click —rest assured, we have you covered for all your researching needs.

Click below for more information on the important features offered on ALL of our ScanPro products.

- Remote Access
- Library-Quiet™
- ENERGY STAR
- Intuitive Application
- USB 3.0 Capabilities
- PRECISION-Guide Rollers
- Film Selection Wizard
- Optical Image Rotation
- Optical Zoom
- FOCUS-Lock™
- Customizable Tool Bar
Price Quote

Image One is the exclusive dealer for e-ImageData in your area. (A copy of the Image One Sole Source confirmation is attached.) Pricing for this product line is strictly controlled, and Image One offers the best pricing available to our customers.

Sales Proposal

<table>
<thead>
<tr>
<th>Qty</th>
<th>Description</th>
<th>Price Each</th>
<th>Price Extended</th>
</tr>
</thead>
<tbody>
<tr>
<td>3</td>
<td>ScanPro3000 26MP camera. (Super Speed USB3 interface), software CD, Scanner-to-PC cable.</td>
<td>$10,995.00</td>
<td>$32,850.00</td>
</tr>
<tr>
<td></td>
<td>7x to 105x Optical Zoom Magnification.</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>UCC E10 Combination fiche/aperture cards and motorized 16/35mm/5 cartridge film carrier.</td>
<td></td>
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<tr>
<td></td>
<td>3-year return to factory warranty.</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>1-year Image One on-site warranty.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>AUTO-Fiche Carrier, Automatic Fiche Scanning, scan selections or scan entire file. Purchase price includes first 12 month $249 renewable software license key.</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Purchase order must include signed license agreement form end user.</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Annual $249 license fee starts after first 12 months.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Installation and Training</td>
<td>$300.00</td>
<td>$900.00</td>
</tr>
<tr>
<td>3</td>
<td>Trade-in credit Canon 350 II</td>
<td>$986.00</td>
<td>-$1,500.00</td>
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<tr>
<td>5</td>
<td>Prepaid maintenance credit Canon 350 II (new installation date 12/1/2017)</td>
<td>$333.00</td>
<td>-$1,666.65</td>
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<td>3</td>
<td>Post Warranty On-Site Support 1 Year</td>
<td>$897.00</td>
<td>$2,691.00</td>
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<tr>
<td></td>
<td>Includes: - All parts and labor excluding glass</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>- 2 preventative maintenance inspections</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>On-site option:</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Post Warranty On-Site Support 2 Year</td>
<td>$1,525.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td>* This system requires a PC. PC specs have been provided.</td>
<td></td>
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</table>

Est. Shipping: $33,405.35

Customer Acceptance

By signing below, the customer warrants that he/she is authorized to place order on behalf of the company, accepts the terms of this agreement, and authorizes Image One to order the equipment or software quoted herein, install the equipment or software at the customer’s location, and remit timely payment to Image One Corporation. Customer agrees that invoiced amounts not paid to terms will be subject to late fees of 1 and 1/2 percent per month. All sales are Final. Defective products will be either fixed or replaced.

[Signature]

Orlan Larson
Highlands County Clerk of Court

Prices are firm for 30 days from the date of this proposal and are subject to change without notice thereafter.
Addendum 1
This Addendum for the (3) no-charge AutoFiche Carriers (AFC) must be returned with your P.O. (The $249 each annual charge is included in the purchase price for Year 1.) Annual total for Year 2+ will be approximately $747.00. This will be invoiced directly by the manufacturer, e-ImageData.

ADDENDUM OF UNDERSTANDING FOR SOFTWARE SUBSCRIPTION FEE
Purchase of AUTO-FICHÉ CARRIER ("AFC").
Note: This Addendum should be used only for purchase orders related to a reseller or end-user purchasing the optional AFC product and must be presented with a purchase order for any AFC.

The AFC initial purchase price is $ and is payable based on Purchase Order payment terms at time of ordering. Additionally, the AFC also has a yearly software subscription fee in the amount of $. The first-year software subscription fee is included in the purchase price. Each year thereafter the software subscription fee will become due at the same interval, 365 calendar days from the prior renewal date. Each year, a paid software subscription renewal is required for the AFC to be functional and entitles users to all software updates and upgrades at no charge.

For each annual renewal, the AFC, when being operated, will provide users with electronic notification starting 45 days before the expiration of the current subscription period. In order to renew, e-ImageData will provide the end-user with a secure link to the PayPal (or similar) payment service to pay the annual subscription fee of $249 plus applicable tax. At that time, once payment is received, the end-user will receive a license key via e-mail to automatically renew the software subscription for an additional 12-month period.

By signing below, the end-user understands both the initial cost of the AFC and that an annual software subscription fee is required for all future Subscription Periods. All other terms and conditions contained within the purchase order shall apply.

Dated: ___________________  Signature: ___________________
Name: ___________________  Please Print
Company: ___________________

e-ImageData Corp. • 340 Grant St • Hartford, WI 53027
Phone: 262-673-3376 • Fax: 262-673-3384
Addendum 2
Image One Sole Source Letter

April 5, 2017

Image One Corporation.
6206 Benjamin Road, Suite 301
Tampa, FL 33634

To Whom It May Concern:

This is to certify that e-ImageData is the sole source manufacturer of the ScanPro microfilm scanners and that Image One Corporation, 6206 Benjamin Road, Suite 301 Tampa, FL 33634 is the sole source distributor of that equipment in the following Florida counties:

Alachua  Lake  Sarasota
Brevard  Lee  Seminole
Charlotte  Levy  Sumter
Citrus  Manatee  Suwannee
Collier  Marion  Volusia
DeSoto  Martin  Sarasota
Duval  Okaloosa  Seminole
Flagler  Orange
Glades  Osceola
Hardee  Pasco
Hendry  Pinellas
Hernando  Polk
Highlands  Putnam
Hillsborough  St. Johns
Indian River  St. Lucie

Only authorized distributors have access to equipment, parts, supplies and training from e-ImageData Corp.

If you have any questions, please do not hesitate to contact me at (800) 251-2261.

Sincerely,

[Signature]

James Westoby
President
Wednesday, April 05, 2017
Scan Pro Microform Scanner Pricing for:

Highlands County Clerk of Courts

Attn: Jerome Kaszubowski
Sr. Director of Business Services

<table>
<thead>
<tr>
<th>Item</th>
<th>Part #</th>
<th>Qty</th>
<th>Description</th>
<th>UNIT</th>
<th>PRICE</th>
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<tbody>
<tr>
<td>Base Scanner</td>
<td>9863007</td>
<td>3</td>
<td>Microfilm ScanPro 3000 with PowerScan software, Install CD, Scanner-to-PC cable - USB3</td>
<td>$11,495.00</td>
<td>$34,485.00</td>
</tr>
<tr>
<td>Zoom Lenses</td>
<td></td>
<td></td>
<td>7x to 105x Optical &amp; Digital Zoom Magnification</td>
<td>Included</td>
<td></td>
</tr>
<tr>
<td>Film Carrier</td>
<td></td>
<td></td>
<td>motorized 16/35mm roll film carrier (replaced the UCC-310)</td>
<td>Included</td>
<td></td>
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<tr>
<td>Add-on Items</td>
<td>1</td>
<td></td>
<td>Onsite Install and Training Support - 4 Hours</td>
<td>$995.00</td>
<td>$995.00</td>
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<tr>
<td></td>
<td>5</td>
<td></td>
<td>Trade-in existing Canon equipment</td>
<td>($100.00)</td>
<td>($500.00)</td>
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<td></td>
<td>3</td>
<td></td>
<td>FIRST YEAR Onsite Service Contract</td>
<td>$750.00</td>
<td>$2,250.00</td>
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<td></td>
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<td></td>
<td><strong>3 Year RETURN TO DEPOT - Warranty</strong></td>
<td><strong>$</strong></td>
<td><strong>$</strong></td>
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<td></td>
<td></td>
<td></td>
<td>Shipping/Unit:</td>
<td>$450.00</td>
<td>$450.00</td>
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<td></td>
<td></td>
<td></td>
<td><strong>TOTAL</strong></td>
<td><strong>$37,680.00</strong></td>
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</tr>
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</table>

Purchase includes:

* No charge for updates to the PowerScan software throughout the life of the product.

* Illumination lamp warranted for life of product.

* Deliverable within 10 Days of order.

* FREE online training for the library staff.

* **30 Day Payment Term on all transactions**
For Order processing:

MAIL:  e-Imagedata Corp.
       340 Grant Street
       Hartford, WI 53027
       Attn: Jeff Middleton
       Ph: (866) 682-5787

EMAIL:  jmiddleton@e-Imagedata.com
FAX:    (262) 673-3496
FEIN:   #43-1998750
**County Business Systems, Inc.**

Since 1970

1574 Reed Road  
Pennington, NJ 08534  
Phone 609-935-0180  
Fax 609-935-0177  
n dipalma@ CBS-NJ.com

TO Highland County Clerk of Courts  
Recording Department  
590 S. Commerce  
Sebring, FL 33870  
Attn: Jerome Kaszubowski

<table>
<thead>
<tr>
<th>SALESPERSON</th>
<th>JOB</th>
<th>SHIPPING METHOD</th>
<th>SHIPPING TERMS</th>
<th>DELIVERY DATE</th>
<th>PAYMENT TERMS</th>
<th>DUE DATE</th>
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</thead>
<tbody>
<tr>
<td>Nick DiPalma</td>
<td>Scan Pro</td>
<td>Best Way</td>
<td></td>
<td></td>
<td></td>
<td>Due on receipt</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>QTY</th>
<th>ITEM #</th>
<th>DESCRIPTION</th>
<th>UNIT PRICE</th>
<th>EXTENDED</th>
<th>LINE TOTAL</th>
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</thead>
<tbody>
<tr>
<td>3</td>
<td>1</td>
<td>ScanPro3000 26MP camera, (Super Speed USB3 interface), software CD, Scanner-to-PC cable, Automatic-Scanning roll film, Word searchable PDF single page with ABBYY® fine reader OCR engine, 7x to 105x Optical Zoom Magnification, UCC 510 Combination fiche/aperture cards and motorized motorized 16/35mm/cartridge roll film carrier. 3-year return to factory warranty. 1-year Image One on-site warranty.</td>
<td>$11,495.00</td>
<td>$34,485.00</td>
<td>$34,485.00</td>
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<tr>
<td>3</td>
<td>2</td>
<td>Training and Installation</td>
<td>$600.00</td>
<td>$1,800.00</td>
<td>$1,800.00</td>
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<tr>
<td>3</td>
<td>3</td>
<td>Onsite Support- post warranty- 1 year</td>
<td>$1,200.00</td>
<td>$3,600.00</td>
<td>$3,600.00</td>
</tr>
</tbody>
</table>

*Pricing valid for 30 days*

**TOTAL** $39,885.00

**SUBTOTAL** $39,885.00

**SALES TAX** Exempt

**TOTAL** $39,885.00
THANK YOU FOR YOUR BUSINESS!
Mr. Kaszubowski,

Thank you for allowing Palmetto Microfilm and Imaging to provide some information on the ScanPro 3000 Digital Microfilm Scanner. Palmetto Microfilm and Imaging is a 40 year old records management company, with headquarters in Lexington, S.C. In addition to other high speed conversion equipment, Palmetto uses the ScanPro 3000 in our conversion facility regularly to convert aperture cards, 16mm and 35mm film as well as microfiche.

The following proposal is valid for 45 days from the date of the offer. Please review the information below, and contact me directly, if I can provide any additional information or answer any questions for you or your staff. 803-351-0768 or jeff@pmsimage.com

<table>
<thead>
<tr>
<th>Description</th>
<th>Unit Price</th>
<th>Ext. Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>ScanPro 3000</td>
<td>$ 11,495.00 ea.</td>
<td>$ 34,485.00</td>
</tr>
<tr>
<td>• 26 megapixel camera head</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• USB3 connectivity</td>
<td></td>
<td></td>
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<tr>
<td>• 7x – 105x optical magnification</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• UCC 610 carrier</td>
<td></td>
<td></td>
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<tr>
<td>• Constant Focus</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Power Suite Software</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• 3 year return-to-factory warranty</td>
<td></td>
<td></td>
</tr>
<tr>
<td>First year onsite maintenance</td>
<td>$ 1,200.00 ea.</td>
<td>$ 3,600.00</td>
</tr>
<tr>
<td>Professional Services for onsite installation and Training</td>
<td>$ 1,895.00</td>
<td></td>
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<tr>
<td>Freight</td>
<td>$ 600.00</td>
<td></td>
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<tr>
<td>Trade in value for 5 Canon reader printers</td>
<td>$ - 100.00</td>
<td>$ - 500.00</td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td>$ 40,080.00*</td>
</tr>
</tbody>
</table>

*Pricing shown does not include any sales tax that the County would be responsible to pay